

HENRICO IMPACT BRIEF

2019 - 2022

4,462
NEW JOBS

2,650
RETAINED JOBS

\$991M
INVESTMENT

\$342M
WAGES

6.6M
SQUARE FEET

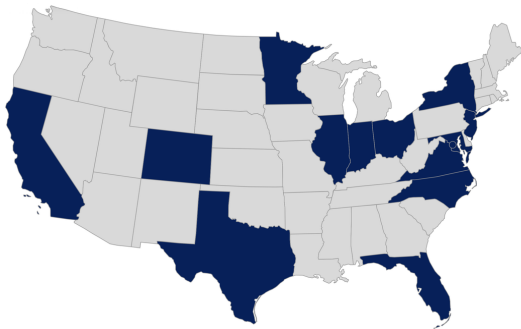
EXTERNAL INITIATIVES

Henrico Circle R&D initiative Industrial sites analysis
Graves relocation NAP Summit Strategic Plan DICE events
Marketing - Five Pillars Quarterly metrics report Placemaking
COVID-19 response SBDC Lighthouse Labs Legacy program
Black Business Accelerator Wilton acquisition
NACO Awards (SWaM & D.I. Webinars)
Gold Shovel (Amazon) Silver Shovel (T-Mobile, SimpliSafe)



GLOBAL PRESENCE
4 COUNTRIES
VISITED

13 STATES VISITED (AND COUNTING)



Personnel manual update Investment advisory services
Performance management system Values development
Investment policy update Bond fee policy update
Team EDA re-org Staff salary studies
Continuity of Operations plan EDA by-laws update
Staff professional development

INTERNAL INITIATIVES

DIGITAL INFRASTRUCTURE

- DATA CENTER TAX REVENUE UP 4,140%
- 5 PARCELS SOLD AT WHITE OAK TECH PARK
- FASTEST CONNECTIVITY IN THE WORLD
- TOP TECH PIPELINE IN THE UNITED STATES
- DIGITALLY CONNECTED TO 4 CONTINENTS

4
IN VA FOR GCP
2
IN VA FOR JOBS



INFLUENCE

150+ STAFF PRESENTATIONS
18 NEW PERFORMANCE AGREEMENTS
\$1.4 B CAP-EX
\$250M+ IN NEW/REFINANCED BONDS
WORLD CLASS TOOLKIT
HIP ZONES FAST TRACK PERMITTING FORM -BASED CODE
ENTERPRISE ZONE INNSBROOK TECH ZONE
COMMERCIAL TAX REHAB CREDIT
6 FORTUNE 1000'S



10 TEAM MEMBERS

1 EDA

UNLIMITED POTENTIAL



GROWING HENRICO'S ECONOMY FOR ALL